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This document is an English translation of a statement written initially in Japanese. The Japanese original should be considered as the primary version.

ITOCHU Corporation

(Code No. 8001, Prime Market)

Representative Director and President and Chief Operating Officer: Keita Ishii

Contact: Suguru Amano

General Manager, Investor Relations Division

(TEL. +81-3-3497-7295)

# Announcement of Succession of Business through a Company Split of ITOCHU Corporation and of its Subsidiary (Simplified Absorption-type); and Transfer of Shares (Change in Subsidiary)

ITOCHU Corporation (hereinafter "ITOCHU") hereby announces that it has resolved at its Board of Directors' meeting held today to conclude an absorption-type company split agreement whereby ITOCHU and its wholly owned subsidiary, IP Kanri Co., Ltd. (hereinafter "IPK") will have Ito Ippeki Management Service Co., Ltd. (hereinafter "Ito Ippeki Management Service"), which was newly established by ITOCHU, succeed to the villa area management business relating to the Ippeki Villa Area (hereinafter the "Business") through a company split (hereinafter the "Company Split"); and to conclude a share transfer agreement whereby all of the shares of Ito Ippeki Management Service will be transferred to FJ Next Co., Ltd. As the Company Split at ITOCHU and IPK is a simplified absorption-type company split, disclosure items and details are partially omitted in this announcement.

# 1. Purpose of the Company Split and the Share Transfer

As a part of the "selection and concentration" of the real estate business within ITOCHU group, ITOCHU decided to sell the Business to FJ Next Co., Ltd. which is engaged in real estate development as its principal business in the Tokyo metropolitan area, Yokohama-shi and Kawasaki-shi in Kanagawa, and the Izu area in Shizuoka. The FJ Next group operates a real estate management business and construction business, and also manages Japanese inns in the Izu area; and synergies with the Business are also expected. Therefore, ITOCHU and IPK respectively decided to have Ito Ippeki Management Service succeed to the Business in its entirety through a company split, and ITOCHU will transfer all of the shares of Ito Ippeki Management Service to FJ Next Co., Ltd.

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## 2. Outline of the Company Split

## (1) Timeline for the Company Split and share transfer

| December 2, 2022 | Board of Directors' meeting to approve the absorption-type company split agreement |
|------------------|--|
|                  | (ITOCHU)   |
|                  | Board of Directors' meeting to approve the absorption-type company split agreement |
|                  | (IPK)  |
|                  | Date of conclusion of the absorption-type company split agreement                  |
|                  | Date of conclusion of the share transfer agreement                                 |
| February 1, 2023 | The effective date of the absorption-type company split (tentative)                |
|                  | Date of the share transfer (tentative)   |

(Note) ITOCHU and IPK will conduct the Company Split without the shareholders meeting's approval pursuant to Article 784, paragraph 2 of the Companies Act.

## (2) Method of the Company Split

The Company Split is an absorption-type company split where ITOCHU and IPK will be respectively the splitting companies, and Ito Ippeki Management Service will be the succeeding company.

(3) Details of allocation related to the Company Split

No shares or other property will be delivered upon the Company Split.

- (4) Handling of share options and corporate bonds with share options upon the Company Split ITOCHU and IPK have not issued any share options and corporate bonds with share options.
- (5) Capital to be increased/decreased upon the Company Split

The amount of capital of ITOCHU and IPK will not be increased or decreased due to the Company Split.

(6) Rights and obligations to be succeeded to by the succeeding company

Ito Ippeki Management Service will succeed to the respective assets, liabilities, and other rights and obligations of ITOCHU and IPK related to the Business as of the effective date.

(7) Probability of performing obligations

ITOCHU determines that on and after the effective date of the Company Split, there will be no problem as to the certainty of performing the obligations that should be performed by ITOCHU and IPK, and Ito Ippeki Management Service.

# 3. Overview of the parties of the Company Split

| -                            | Splitting companies  |                                 | Succeeding company            |
|------------------------------|--|---------------------------------|-------------------------------|
| 1) Company name              | ITOCHU Corporation   | IP Kanri Co., Ltd.              | Ito Ippeki Management         |
|                              |  |                                 | Service Co., Ltd.             |
| 2) Head office               | Kita-ku, Osaka-shi, Osaka  | Chuo-ku, Tokyo                  | Ito-shi, Shizuoka             |
| 3) Name and title of the     | Keita Ishii, Representative  | Nagamasa Hirano,                | Hironori Izumi,               |
| representative               | Director and President and   | Representative Director         | Representative Director       |
|                              | Chief Operating Officer  | and President                   |                               |
| 4) Description of business   | General trading company  | Villa area management           | Villa area management         |
|                              |  | service, residential area       | service, etc.                 |
|                              |  | management service, etc.        |                               |
| 5) Capital stock             | 253,448 million yen  | 10 million yen                  | 1 yen                         |
| 6) Date of incorporation     | December 1, 1949   | June 30, 1983                   | November 25, 2022             |
| 7) Number of shares issued   | 1,584,889,504 shares   | 200 shares                      | 1 share                       |
| 8) Fiscal year-end           | March 31   | March 31                        | March 31                      |
| 9) Major shareholders and    | The Master Trust Bank of   | ITOCHU Urban                    | ITOCHU Corporation:           |
| their percentage of          | Japan, Ltd. (trust   | Community Co., Ltd.:            | 100%                          |
| shareholdings*               | account):16.60%  | 100%                            |                               |
|                              | Custody Bank of Japan,   |                                 |                               |
|                              | Ltd. (trust account):5.82%   |                                 |                               |
|                              | EUROCLEAR BANK   |                                 |                               |
|                              | S.A. /N.V. :5.62%  |                                 |                               |
| 10) Relationships between th | 10) Relationships between the parties  |                                 |                               |
| Capital                      | IPK is a wholly-owned subsidiary of ITOCHU Urban Community Co., Ltd. that is a       |                                 |                               |
|                              | wholly-owned subsidiary of   | f ITOCHU. Ito Ippeki Manage     | ement Service is a wholly-    |
|                              | owned subsidiary of ITOCHU.  |                                 |                               |
| Personnel                    | Out of the five directors of IPK, one is an employee of ITOCHU, two are directors of |                                 |                               |
|                              | ITOCHU Urban Community Co., Ltd., and two are former ITOCHU employees.               |                                 | er ITOCHU employees.          |
|                              | The director of Ito Ippeki Management Service is an employee of ITOCHU.              |                                 |                               |
| Transactions                 | ITOCHU conducts the sale of housing units and holds common facilities, and then      |                                 |                               |
|                              | entrust their operation and management to IPK.                                       |                                 |                               |
| Status of related parties    | IPK is a wholly-owned subs   | sidiary of ITOCHU Urban Co      | mmunity Co., Ltd., a wholly-  |
|                              | owned subsidiary of ITOC   | HU and Ito Ippeki Managemo      | ent Service is also a wholly- |
|                              | owned subsidiary of ITOCH  | HU; therefore, they are related | parties.                      |

<sup>(\*)</sup> Data for ITOCHU and IPK are as of September 30, 2022; data for Ito Ippeki Management Service are as of November 30, 2022.

4. Financial conditions and operating results of the splitting companies for the previous fiscal year (Unit: million yen, unless otherwise noted)

|  | ITOCHU                             | IPK                          |
|--|------------------------------------|------------------------------|
|  | (splitting company (consolidated)) | (splitting company)          |
| Fiscal year-end                          | Fiscal year ended March 2022       | Fiscal year ended March 2022 |
| Total assets                             | 12,153,658                         | 220                          |
| Total shareholders' equity               | 4,199,325                          | 97                           |
| Shareholders' equity per share (yen)     | 2,857.50                           | 486,450.44                   |
| Revenues                                 | 12,293,348                         | 329                          |
| Trading income                           | 582,522                            | 24                           |
| Net profit attributable to ITOCHU        | 820,269                            | 10                           |
| Basic earnings per share attributable to | 552.86                             | 49,572.27                    |
| ITOCHU (yen)                             |                                    |                              |
| Dividend per share (yen)                 | 110                                | -                            |

(Note) Ito Ippeki Management Service was established on November 25, 2022, and its first fiscal year has not yet ended.

- 5. Outline of the business to be split
- Details of the business to be split
   Villa area management business relating to the Ippeki Villa Area
- (2) Operating results of the business to be split (Fiscal year ended March 2022)(Unit: million yen)

|          | ITOCHU                                |                |            | IPK                 |                |            |
|----------|---------------------------------------|----------------|------------|---------------------|----------------|------------|
|          | (splitting company(non-consolidated)) |                |            | (splitting company) |                |            |
|          | The Business                          | All businesses | Percentage | The Business        | All businesses | Percentage |
| Revenues | 145                                   | 3,317,288      | 0.004%     | 134                 | 329            | 40.9%      |

(Note) Revenues do not include consolidation adjustments.

## (3) Items and amounts of assets and liabilities to be split (Fiscal year ended March 2022) (Unit: million yen)

| ITOCHU (splitting company) |       |                |        |
|----------------------------|-------|----------------|--------|
| Assets                     |       | Liabi          | lities |
| Current assets             | 2,048 | Current assets | 13     |
| Fixed assets               | 1     | Fixed assets   | 1,685  |
| Total                      | 2,049 | Total          | 1,698  |

| IPK (splitting company) |    |                |        |
|-------------------------|----|----------------|--------|
| Assets                  |    | Liabi          | lities |
| Current assets          | 9  | Current assets | 25     |
| Fixed assets            | 9  | Fixed assets   | 6      |
| Total                   | 18 | Total          | 31     |

(Note) The assets and liabilities to be split will be finalized after any and all changes to the above amounts have been made by the day prior to the day of the split.

## 6. Status of ITOCHU, IPK, and Ito Ippeki Management Service after the Company Split

There will be no changes in the company name, head office, name and title of the representative, description of business, capital stock, and fiscal year-end of ITOCHU and IPK. There will be no change in the company name, head office, description of business, capital stock, and fiscal year-end of Ito Ippeki Management Service; however, the representative is scheduled to be changed to Tatsumi Yamamoto, President and Representative Director (Executive Officer, Headquarters of Administration Division and General Manager of General Affairs and Accounting Department, FJ Next Holdings Co., Ltd.), as of the same date by resolution of the Board of Directors and the General Meeting of Shareholders to be held on February 1, 2023.

#### 7. Overview of Transfer of Shares

|   | Transferee of shares (As of October 1, 2022)                               |
|---|--|
| 1) Company name                         | FJ Next Co., Ltd.  |
| 2) Head office                          | Shinjuku-ku, Tokyo   |
| 3) Name and title of the representative | Yukiharu Hida, President and CEO   |
| 4) Description of business              | Real estate planning and development, sales, and brokerage                 |
| 5) Capital stock                        | 100 million yen  |
| 6) Date of incorporation                | April 1, 2021  |
| 7) Number of shares issued              | 4,000 shares   |
| 8) Fiscal year-end                      | March 31   |
| 9) Major shareholders and their         | FJ Next Holdings Co., Ltd.:100%  |
| percentage of shareholdings             |  |
| 10) Relationship with ITOCHU            | There is no relationship in terms of capital, personnel, and transactions. |
|   | FJ Next Co., Ltd. is not a related party of ITOCHU.                        |

(Note) Due to the confidentiality agreement, the transfer price is not disclosed.

## 8. Forecast of consolidated operating results for the fiscal year ending March 2023

The impact of this matter on the net profit attributable to ITOCHU for this fiscal year is not significant and the full-year forecast of the net profit attributable to ITOCHU remains unchanged from 800 billion yen for the fiscal year ending March 31, 2023.